ESTIMATE

[Your Business Name]
[Street address]
[City, State ZIP]
[email@yourbusiness.com]
[(555) 555-0123]

PREPARED FOR

[Client Name]
[Street address]
[City, State ZIP]
[client@email.com]
Job site: [Job address]

Estimate number: EST-0001
Date: 10/27/2026
Valid until: 11/26/2026

ITEM	UNIT PRICE	QUANTITY	AMOUNT
3-ton heat pump, [brand, model] 16 SEER2, outdoor unit	$5,200.00	1	**$5,200.00**
Air handler, [brand, model] Variable speed	$2,400.00	1	**$2,400.00**
Installation labor 2 technicians, 1 day	$2,100.00	1	**$2,100.00**
New line set and pad Up to 25 ft	$650.00	1	**$650.00**
Smart thermostat Installed and set up	$280.00	1	**$280.00**
Permit, disposal of old system	$380.00	1	**$380.00**

NOTES/MEMO

Sized from a load calculation of the home. Equipment carries a 10-year parts warranty when registered; labor warranty 2 years. License no. [License number].

Subtotal: $11,010.00
Estimated total: **$11,010.00**

This is an estimate. The final amount may differ.